

<b>Income</b>						
<b>Subscriptions</b>	2016-7	2017-8	2018-9	2019-20	2020-1	2021-2
Full	188	192	196	200	203	208
Part time	94	96	98	100	102	104
joint	336	343	350	357	364	371
Minis	20	20	20	20	20	20
Students	61	61	61	61	61	61
Juniors	46	46	46	46	46	46
Junior with parents m'ship	20	20	20	20	20	20
Country	125	128	130	133	135	138

**Membership Numbers**

Full	61	63	65	67	69	71
Part time	23	23	25	25	27	29
joint (total members div x 2)	12	12	12	12	12	12
Mini	100	120	150	160	175	200
Student	3	4	4	4	4	4
Junior	50	75	100	110	115	120
Country	3	3	3	3	3	3

<b>Income from Subs</b>	2016-7	2017-8	2018-9	2019-20	2020-1	2021-2
Full	£9,748	£10,269	£10,807	£11,362	£11,935	£12,527
Part time	£1,838	£1,874	£2,078	£2,120	£2,335	£2,558
Joint	£3,427	£3,496	£3,566	£3,637	£3,710	£3,784
Mini	£1,700	£2,040	£2,550	£2,720	£2,975	£3,400
Student	£156	£207	£207	£207	£207	£207
Junior	£156	£2,933	£3,910	£4,301	£4,497	£4,692
Country	£319	£325	£332	£338	£345	£352

<b>Total Subs Income</b>	£17,343	£21,144	£23,450	£24,685	£26,004	£27,520
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**Other Income**

Visitors fees	£300	£300	£300	£300	£300	£300
Tournament fees	£526	£526	£526	£526	£526	£526
Match Fees - league	£1,141	£1,141	£1,141	£1,141	£1,141	£1,141
Match Fees - Club Champs	£300	£300	£300	£300	£300	£300
floodlight charges	£220	£220	£220	£220	£220	£220
Bank interest	£10	£20	£30	£40	£50	£60
Other Income - court hire etc	£20	£20	£20	£20	£20	£20
Coaching income	£1,600	£2,400	£2,400	£2,400	£2,400	£2,400
<b>Total Other Income</b>	<b>£4,117</b>	<b>£4,927</b>	<b>£4,937</b>	<b>£4,947</b>	<b>£4,957</b>	<b>£4,967</b>
<b>Total Income</b>	<b>£21,460</b>	<b>£26,071</b>	<b>£28,387</b>	<b>£29,632</b>	<b>£30,961</b>	<b>£32,487</b>

<b>Expenditure</b>	2016-7	2017-8	2018-9	2019-20	2020-1	2021-2
<b>Current Expenditure</b>						
Subscription to Sport Club	£3,232	£3,394	£3,563	£3,741	£3,929	£4,125
LTA Affiliation Fees	£660	£660	£660	£660	£660	£660
Tennis Balls	£751	£770	£789	£809	£829	£850
admin	£0	£200	£200	£200	£200	£200
general expenses	£2,400	£2,500	£2,563	£2,627	£2,692	£2,827
Club Championship Expenses	£350	£500	£500	£500	£500	£500
New Development and Courts	£0	£65,154	£0	£0	£0	£0
Cleaning	£30	£31	£32	£32	£33	£34
Coaching payments	£2,672	£2,400	£2,400	£2,400	£2,400	£2,400
Performance coaching	£300	£1,000	£1,000	£1,000	£1,000	£1,000
events	£65	£67	£68	£70	£72	£74
electricity	£700	£718	£735	£754	£773	£792
<b>Total Current Expenditure</b>	<b>£11,160</b>	<b>£77,392</b>	<b>£12,510</b>	<b>£12,793</b>	<b>£13,087</b>	<b>£13,461</b>

**Capital Expenditure**

Pressure wash + Moss treat			£3,000			£3,000
Repaint courts						£10,000
Replace floodlights /bulbs						
Other improvements		£2,000	£5,000			
Doors to club room		£10,000				
<b>Total Cap Expenditure</b>	<b>£0</b>	<b>£12,000</b>	<b>£8,000</b>	<b>£0</b>	<b>£0</b>	<b>£13,000</b>
<b>Total Expenditure</b>	<b>£11,160</b>	<b>£89,392</b>	<b>£20,510</b>	<b>£12,793</b>	<b>£13,087</b>	<b>£26,461</b>

Funds brought forward		£91,472	£28,151	£36,027	£52,867	£70,740
Plus - Forecast Income during year		£26,071	£28,387	£29,632	£30,961	£32,487
Less - Forecast Expenditure during year		£89,392	£20,510	£12,793	£13,087	£26,461
<b>Funds carried forward</b>	<b>£91,472</b>	<b>£28,151</b>	<b>£36,027</b>	<b>£52,867</b>	<b>£70,740</b>	<b>£76,766</b>

**Assumptions made in future prediction calculations**

- 1 Increase fees by 2% per annum
- 2 Total subs income reduced by 15% to allow pro-rata rates for new members joining later in the season and prompt payment discounts;
3. Expenditure on purchased items increases by 2.5% per annum
4. Sports Club contribution and electricity costs increase by 5%pa
5. 16-17 is base for calcs
6. New Coaching programme grows significantly over 5 years